

ILLINOIS CONTINUING “LIVE on ZOOM” EDUCATION SEMINAR

SPONSORED BY:

Illinois REALTORS® in conjunction with the HomeTown Association of REALTORS®, Oak Park Area Association of REALTORS®, Illini Valley Association of REALTORS®, MRED, and the Quincy Association of REALTORS®

WHEN: Thursday, October 5, 2023 (10:00 a.m. to 2:00 p.m.) – CORE 1906 (4-Hour CORE Course)
Thursday, October 5, 2023 (2:30 p.m. to 5:30 p.m.) – ETH 1530 (3-Hour Elective Course)
Tuesday, October 10, 2023 (1:00 p.m. to 5:00 p.m.) – FH 311 (4-Hour Elective Course)
Thursday, October 19, 2023 (10:00 a.m. to 12:00 p.m.) – RD 982 (2-Hour Elective Course)
Thursday, October 19, 2023 (12:30 p.m. to 2:30 p.m.) – TEC 1730 (2-Hour Elective Course)
Thursday, October 19, 2023 (3:00 p.m. to 6:00 p.m.) – TEC 1732 (3-Hour Elective Course)

WHERE: LIVE on ZOOM. All students must have a camera and microphone capabilities on your computer. ZOOM link will be sent closer to the day of class after registration and payment are received. Note: There is a \$25 No Show Fee. Cancellations must be made in writing to heatherwiedrich@gmail.com by 3:00 p.m. the day before class begins to avoid a \$25 fee.

COURSES OFFERED:

CORE 1906 4-Hour CORE Curriculum Course (4 Hrs Mandatory Core CE Credit) #564003753

Course Description: This course will provide attendees with the knowledge and skills necessary to protect consumers, enhance the professionalism of the real estate brokerage industry and prevent violations of the Real Estate License Act. Instructor: Todd Burghart

Fees: QAR Member - \$45.00. Non-Members - \$55.00

ETH 1530 Code of Ethics: Road to Best Practices (3 Hrs. Elective CE Credit) #564003064

Course Description: Understanding the Code of Ethics and its requirements make us better REALTORS®. This course will walk you through the articles of the Code that are most misunderstood and/or are the most violated. Bringing the very best representation to our buyer and seller clients is our number one goal and following the Code can help you do that. This course also meets for NAR Mandatory Ethics requirement. Instructor: Todd Burghart

Fees: QAR Member - \$35.00. Non-Members - \$45.00

FH 311 Bias Override: Overcoming Barriers to Fair Housing (4 Hrs Elective CE Credit) #564003801

Course Description: Overcoming Barriers to Fair Housing helps real estate professionals interrupt stereotypical thinking so they can avoid fair housing pitfalls and provide equal professional service to every customer or client. Participants will examine the history of bias in real estate, learn about the mind science of identity, study how implicit bias can result in fair housing violations and engage in interactive exercises to enhance communication skills and business relationships with clients of all backgrounds. Instructor: Kimberly Trimmel

Fees: QAR Member - \$0.00. Non-Members - \$55.00

RD 982 Sexual Harassment Prevention-Real Estate Safety (2 Hrs. Elective CE Credit) #564003296

Course Description: This 2-hour elective course is designed to meet the requirements of sexual harassment prevention training required for all IDFPR licensees. In addition, it provides the student with information and training for safe interaction with the public in real estate transactions. Instructor: Todd Burghart

Fees: QAR Member - \$25.00. Non-Members - \$35.00

TECH 1730 Virtual Real Estate Business (2 Hrs. Elective CE Credit) #564003531

Course Description: This course will help you identify the best virtual tools for your client and expand your technology tool kit to include creating virtual showings and open houses, live tours and virtual meetings. Instructor: Todd Burghart

Fees: QAR Member - \$0.00. Non-Members - \$35.00

TECH 1732 Digital Agent Toolkit (2 Hrs. Elective CE Credit) 564003810

Course Description: Real estate is all about personal connections. Technology can go a long way to enhance those relationships by improving communication and safely providing services. This class provides the tools to make daily work life more efficient and effective using digital resources that are already available online and through your MLS (if you are an MLS participant). The student will also learn tips for using those online resources to find clients, engage with them and close more transactions. Instructor: Todd Burghart

Fees: QAR Member - \$0.00. Non-Members - \$45.00

ILLINOIS CONTINUING EDUCATION SEMINAR
REGISTRATION FORM

TO REGISTER: Please fill out the registration form below.

Make check payable to: **HomeTown Association of REALTORS®**

Submit registration to: **HomeTown Association of REALTORS®, 1430 DeKalb Avenue, Sycamore, IL 60178**
heatherwiedrich@gmail.com

Registration & payment can also be made online at: <https://www.talktoyourrealtor.com/live-zoom-ce.html>

PLEASE PRINT

NAME (as it appears on your license): _____

HOME ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

DAYTIME PHONE: (_____) _____ EMAIL: _____

ILLINOIS REAL ESTATE LICENSE NUMBER: _____

IF YOU HAVE A DISABILITY, PLEASE IDENTIFY YOUR SPECIAL NEEDS: _____

FEES:

Please Check One: QAR Member Non-Member

	<u>QAR Members</u>	<u>Non-Members</u>
4-Hr. Course	\$45.00	\$55.00
3-Hr. Course	\$35.00	\$45.00
2-Hr. Course	\$25.00	\$35.00

Note: FH 311, TECH 1730, & TECH 1732 are FREE for QAR Members

FEES (Please check each course you want to attend with amount per course):

\$ _____	COR 1906	Thursday, October 5, 2023 (10:00 a.m. to 2:00 p.m.) 4 Hrs. CORE Course
\$ _____	ETH 1530	Thursday, October 5, 2023 (2:30 p.m. to 5:30 p.m.) 3 Hrs. Elective Course
\$ _____	FH 311	Tuesday, October 10, 2023 (1:00 p.m. to 5:00 p.m.) 4 Hrs. Elective Course
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\$ _____	TECH 1732	Thursday, October 19, 2023 (3:00 p.m. to 6:00 p.m.) 3 Hrs. Elective Course

\$ _____ **Total Paid (Payable to HomeTown Association of REALTORS®) Check Number** _____

THE REGISTRATION DEADLINE IS 3 DAYS BEFORE EACH COURSE DATE.

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